



PROJECT QUESTIONNAIRE

The following is meant to create a picture of your request, it will be used to structure your project. The more accurate and complete this questionnaire is, the better the picture it paints, therefore it will increase the chances of your project being funding.

There is <u>no fee required</u> for submitting the following questionnaire.

- 1. Please supply your complete borrower name, company (if applicable), and address?
- 2. What is the City, State and/or Country where this project will be located?
- 3. How much capital is requested?
- 4. What is the TOTAL project cost?
- 5. How much cash is the borrower prepared to put into this project (not including money that has already has been spent)?
- 6. How will this money to be used (ie. an acquisition, if so please elaborate on the nature of the business being acquired and supply financials), a refinance (if so, please completely describe the business, the outstanding amount, is it a cash-out, and desired amount, and supply financials), a start-up (supply a complete description of the planned business), a real estate or construction loan?
- 7. If a construction loan, do you already own/lease the land and is it "shovel ready"?
- 8. How long will it take to finish the project?
- 9. Current NOI (Net Operating Income)?
- 10. Proforma-net operating income (if applicable)?
- 11. Debt Stack (what is the outstanding amount owed and to whom)?
- 12. Exit Strategy?
- 13. Brief narrative describing the project/borrower?
- 14. When MUST this project be funded?

- 15. What is the largest project you have successfully completed (dollar amount)?
- 16. What is the largest project that needed funding?
- 17. What will be used for collateral (description and appraised value)?

Upon acceptance, a conference call will be scheduled. At which time all procedures and requirements (if any), will be completely explained.

All answers will be held in the strictest confidence and only shared with our funding source.

Thank you for your time. We look forward to a successful business relationship.

Regards,

Commercial Loans Florida